



STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
800 BAY ROAD
P.O. Box 778
DOVER, DELAWARE 19903

CAROLANN D. WICKS
SECRETARY

May 31, 2007

Dear DelDOT certified Disadvantaged Business Enterprise,

You may know that the Delaware Department of Transportation DBE Program Office has been diligently seeking various avenues to provide small business development opportunities for our certified DBE firms. We have partnered with organizations that offer valuable training opportunities for firms at various stages of business development. Their programs range from start-up business assistance to seasoned business practices and pitfalls.

The DBE Supportive Services Program remains dedicated to offer certified small business owners the tools necessary to compete not only for contracts on Federal Aid Projects, but also in the marketplace outside the DBE Program. In order to achieve this goal the DBE Program Office has designated a portion of our supportive services funding for 2007-2008 to sponsor a limited number of firms interested in taking advantage of the valuable tools offered by these organizations. If you would like to take advantage of this benefit, review the web sites for the [DE Small Business Development Center](#), [SCORE](#), and the [DCA](#). Once you've identified needed training, simply fill out the application form and submit it to the DBE Program office.

We strongly encourage you to give your small business the opportunity for continued growth. Please call or email the DBE Program Office for more information or to apply for sponsorship.

Support Service Specialist: Marguerite Davis-Isaac
E-mail Address: marguerite.davis@state.de.us
Phone#: (302) 760-2054
Fax#: (302) 739-2254

Sincerely,

Richard H. Rexrode
DBE Program Manager

RHR:md-i



STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
DISADVANTAGED BUSINESS ENTERPRISE PROGRAM
BUSINESS DEVELOPMENT INITIATIVE

Training Sponsorship Application Form

Name: _____

Company: _____

Street Address: _____

City: _____ State: _____ Zip Code _____

Telephone: _____ E-mail: _____

Home-based Address Business Address

Business Phase:

- Start-up I (1 year or less in business) Start-up II (1-2 years in business)
 Established (2-5 years in business) Mature (greater than 5 years)

The following data is used for reporting & tracking purposes to support course and related costs. Please complete.

Business Annual Income:

- Under \$25,000 \$25,001- \$35,000 \$35,001- \$45,000 \$45,001- \$55,000
 \$55,001- \$65,000 \$65,001- \$75,000 \$75,001- \$85,000 \$85,001- \$95,000
 \$95,001- \$100,000 Over \$100,000

Highest Education Completed:

- Some High School/Vocational School/College
 College (4 year) College (Post Graduate)

Please review and complete registration form and course schedule. Identify the course(s) of interest based on priority.

*****Please return to the following address. DeIDOT reserves the right to refuse incomplete applications.***

*Delaware Department of Transportation
Disadvantaged Business Enterprise Program
P. O. Box 778
Dover, DE 19903
Phone: (302) 760-2054 Fax: (302) 739-2254*

Course List

1st Choice

Organization: _____

Class: _____

Cost: _____

Date(s): _____

2nd Choice

Organization: _____

Class: _____

Cost: _____

Date(s): _____

3rd Choice

Organization: _____

Class: _____

Cost: _____

Date(s): _____

Applicant Signature

Date